

Tu club. Tu casa.



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- **ESTADO DE RESULTADOS**

MARZO-2018

GUAYAQUIL TENIS CLUB
ESTADO RESULTADOS GTC 2018



En miles de dólares

| DETALLE | COMPARATIVO ACUMULADO | | | | | | | | | | | | | |
|--|-----------------------|--------------|-------------|------------------|--------------|-------------|------------|-------------|------------------------------|--------------|-------------|------------|--------------|--|
| | P&G ENE-MAR 2018 | | | P&G ENE-MAR 2017 | | | | | P&G PRESUPUESTO ENE-MAR 2018 | | | | | |
| | TOTAL | % S/ ING. | % PART. | TOTAL | % S/ ING. | % PART. | DIF. | VAR. % | TOTAL | % S/ ING. | % PART. | DIF. | VAR. % | |
| INGRESOS | | | | | | | | | | | | | | |
| <u>INGRESOS CUOTAS SOCIALES</u> | 1,386 | 60% | 60% | 1,271 | 60% | 60% | 115 | 9% | 1,386 | 64% | 64% | 0 | 0% | |
| <u>INGRESOS MEMBRESIAS</u> | 318 | 14% | 14% | 286 | 14% | 14% | 32 | 11% | 171 | 8% | 8% | 147 | 86% | |
| Nuevos Socios | 125 | 5% | 5% | 145 | 7% | 7% | -20 | -14% | 48 | 2% | 2% | 77 | 163% | |
| Otras membresías | 193 | 8% | 8% | 141 | 7% | 7% | 52 | 37% | 124 | 6% | 6% | 70 | 56% | |
| <u>INGRESOS ALIMENTOS Y BEBIDAS</u> | 350 | 15% | 15% | 368 | 17% | 17% | -18 | -5% | 367 | 17% | 17% | -18 | -5% | |
| <u>INGRESOS BANQUETES Y EVENTOS</u> | 60 | 3% | 3% | 42 | 2% | 2% | 19 | 45% | 51 | 2% | 2% | 10 | 19% | |
| <u>OTROS INGRESOS</u> | 179 | 8% | 8% | 151 | 7% | 7% | 28 | 19% | 200 | 9% | 9% | -21 | -10% | |
| TOTAL DE INGRESOS | 2,293 | 100% | 100% | 2,117 | 100% | 100% | 176 | 8% | 2,175 | 100% | 100% | 118 | 5% | |
| COSTOS | | | | | | | | | | | | | | |
| <u>COSTOS ALIMENTOS Y BEBIDAS</u> | 171 | 7% | 54% | 183 | 9% | 52% | -12 | -7% | 162 | 7% | 47% | 8 | 5% | |
| <u>COSTOS BANQUETES Y EVENTOS</u> | 20 | 1% | 6% | 10 | 0% | 3% | 11 | 112% | 12 | 1% | 3% | 8 | 70% | |
| <u>OTROS COSTOS</u> | 126 | 5% | 40% | 160 | 8% | 45% | -34 | -21% | 170 | 8% | 49% | -44 | -26% | |
| TOTAL DE COSTOS | 317 | 14% | 100% | 352 | 17% | 100% | -35 | -10% | 344 | 16% | | -27 | -8% | |
| SUPERAVIT / DEFICIT BRUTO | 1,976 | 86% | | 1,765 | 83% | | 211 | 12% | 1,831 | 84% | | 146 | 8% | |
| <u>GASTOS PERSONAL</u> | 959 | 42% | 51% | 945 | 45% | 54% | 14 | 1% | 965 | 44% | 52% | -6 | -1% | |
| <u>GASTOS OPERACIÓN</u> | 714 | 31% | 38% | 597 | 28% | 34% | 117 | 20% | 633 | 29% | 34% | 81 | 13% | |
| <u>GASTOS DEPRECIACION Y PROVISIONES</u> | 211 | 9% | 11% | 222 | 10% | 13% | -11 | -5% | 244 | 11% | 13% | -33 | -13% | |
| GASTOS TOTALES | 1,884 | 82% | 100% | 1,764 | 83% | 100% | 120 | 7% | 1,842 | 85% | 100% | 42 | 2% | |
| SUPERAVIT / DEFICIT OPERAT. | 93 | 4% | | 2 | 0% | | 91 | | -11 | 0% | | 104 | -958% | |
| <u>OTROS INGRESOS / EGRESOS</u> | 28 | 1% | | 21 | 1% | | 7 | 35% | 23 | 1% | | 6 | 25% | |
| SUPERAVIT / DEFICIT NETO | 121 | 5% | | 23 | 1% | | 98 | 432% | 12 | 1% | | 109 | 936% | |

% COSTOS A&B / INGRESOS A&B

48.8%

49.6%

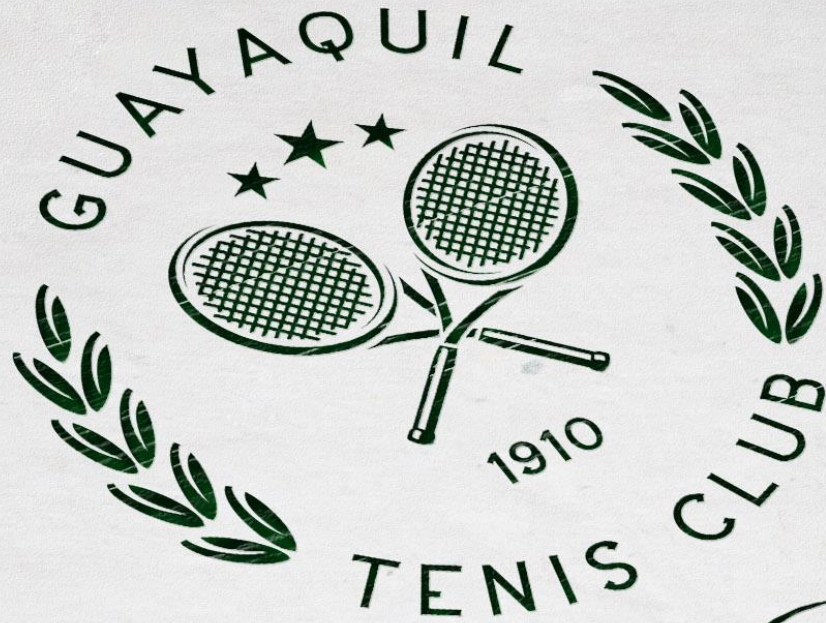
44.2%

% MARGEN BRUTO A&B

51.2%

50.4%

55.8%



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