

Tu club. Tu casa.

**ESTADOS FINANCIEROS
MARZO 2017**

- **ESTADO DE RESULTADOS**

AÑO 2017

G.T.C.
ESTADO RESULTADOS GTC 2017

En miles de dólares

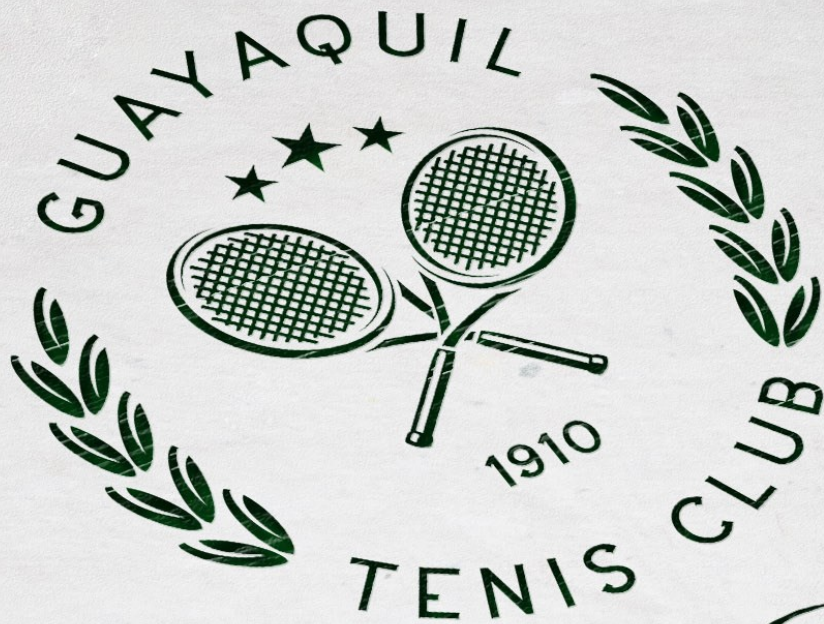


| DETALLE | COMPARATIVO ACUMULADO | | | | | | | | | | | | | |
|--|-----------------------|--------------|-------------|------------------|--------------|-------------|------------|--------------|------------------------------|--------------|-------------|------------|--------------|--|
| | P&G ENE-MAR 2017 | | | P&G ENE-MAR 2016 | | | | | P&G PRESUPUESTO ENE-MAR 2017 | | | | | |
| | TOTAL | % S/ ING. | % PART. | TOTAL | % S/ ING. | % PART. | DIF. | VAR. % | TOTAL | % S/ ING. | % PART. | DIF. | VAR. % | |
| INGRESOS | | | | | | | | | | | | | | |
| <u>INGRESOS CUOTAS SOCIALES</u> | 1,271 | 64% | 64% | 1,207 | 60% | 60% | 64 | 5% | 1,274 | 63% | 63% | -3 | 0% | |
| <u>INGRESOS MEMBRESIAS</u> | 286 | 14% | 14% | 233 | 12% | 12% | 53 | 23% | 206 | 10% | 10% | 80 | 39% | |
| Nuevos Socios | 145 | 7% | 7% | 70 | 4% | 4% | 75 | 107% | 90 | 4% | 4% | 55 | 61% | |
| Otras membresías | 141 | 7% | 7% | 163 | 8% | 8% | -22 | -13% | 116 | 6% | 6% | 25 | 22% | |
| <u>INGRESOS ALIMENTOS Y BEBIDAS</u> | 368 | 18% | 18% | 348 | 17% | 17% | 20 | 6% | 353 | 18% | 18% | 15 | 4% | |
| <u>INGRESOS BANQUETES Y EVENTOS</u> | 42 | 2% | 2% | 75 | 4% | 4% | -33 | -44% | 22 | 1% | 1% | 19 | 86% | |
| <u>OTROS INGRESOS</u> | 151 | 8% | 8% | 137 | 7% | 7% | 13 | 10% | 161 | 8% | 8% | -10 | -6% | |
| TOTAL DE INGRESOS | 2,117 | 100% | 100% | 2,000 | 100% | 100% | 118 | 6% | 2,016 | 100% | 100% | 101 | 5% | |
| COSTOS | | | | | | | | | | | | | | |
| <u>COSTOS ALIMENTOS Y BEBIDAS</u> | 183 | 9% | 47% | 208 | 10% | 53% | -25 | -12% | 181 | 9% | 55% | 2 | 1% | |
| <u>COSTOS BANQUETES Y EVENTOS</u> | 10 | 0% | 2% | 31 | 2% | 8% | -22 | -70% | 4 | 0% | 1% | 6 | 164% | |
| <u>OTROS COSTOS</u> | 160 | 8% | 41% | 150 | 7% | 38% | 10 | 7% | 146 | 7% | 44% | 13 | 9% | |
| TOTAL DE COSTOS | 352 | 18% | 100% | 389 | 19% | 100% | -37 | -10% | 331 | 16% | | 21 | 6% | |
| SUPERAVIT / DEFICIT BRUTO | 1,765 | 88% | | 1,611 | 81% | | 155 | 10% | 1,685 | 84% | | 80 | 5% | |
| <u>GASTOS PERSONAL</u> | 945 | 47% | 54% | 911 | 46% | 52% | 34 | 4% | 942 | 47% | 54% | 3 | 0% | |
| <u>GASTOS OPERACIÓN</u> | 597 | 30% | 34% | 641 | 32% | 37% | -44 | -7% | 585 | 29% | 34% | 12 | 2% | |
| <u>GASTOS DEPRECIACION Y PROVISION</u> | 222 | 11% | 13% | 186 | 9% | 11% | 35 | 19% | 208 | 10% | 12% | 13 | 6% | |
| GASTOS TOTALES | 1,764 | 88% | 100% | 1,739 | 87% | 100% | 25 | 1% | 1,735 | 86% | 100% | 28 | 2% | |
| SUPERAVIT / DEFICIT OPERAT. | 2 | 0% | | -128 | -6% | | 130 | | -50 | -2% | | 52 | -104% | |
| OTROS INGRESOS / EGRESOS | 19 | 1% | | 27 | 1% | | -8 | -31% | 24 | 1% | | -5 | -21% | |
| SUPERAVIT / DEFICIT NETO | 21 | 1% | | -101 | -5% | | 122 | -121% | -26 | -1% | | 47 | -179% | |

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|-----------------------------|-----------------------|--------------|------------|------------------|--------------|------------|------|--------|------------------------------|--------------|------------|------|--------|
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| | TOTAL | % S/ ING. | % PART. | TOTAL | % S/ ING. | % PART. | DIF. | VAR. % | TOTAL | % S/ ING. | % PART. | DIF. | VAR. % |
| % COSTOS A&B / INGRESOS A&B | 49.6% | | | 59.8% | | | | | 51.2% | | | | |
| % MARGEN BRUTO A&B | 50.4% | | | 40.2% | | | | | 48.8% | | | | |



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